

James R. Nowlin

James R. Nowlin CEO · Coach · Speaker

Growing up the child of truck driver and factory worker in the rural foothills of Virginia, James Nowlin always dreamed of becoming a successful businessman. A millennial, a miraculous near-death drowning survivor, and a first-generation college graduate, James has been humbled by triumph as well as tragedy.

In his early twenties, James was admitted to medical school on a full-ride scholarship. Briefly attending but not having the practice of medicine in his heart, he quit to enroll in law school, graduated, and practiced law as a corporate attorney at one of the nation's largest law firms. He left his law practice at the onset of the Great Recession, and in spite of daunting odds, founded and quietly grew his consulting firm, Excel Global Partners (EGP), navigating corporations, non-profits and government agencies through restructuring, realignments, and M&As. Representative clients include General Motors, Xerox, G.E., Panasonic, AT&T, The U.S. Library of Congress, Metropolitan Community College, University of Texas Southwestern Medical Center, and more.

After his 2012 drowning accident, James went through three years of intentional self-discovery, emerging with the extraordinarily clear realization that, he must speak and teach about all that he has learned, and in 2015 released his bestselling book, *The Purposeful Millionaire: 52 Rules for Creating a Life of Wealth and Happiness Now*, which is as much a toolkit for professional excellence as it is for personal self-mastery.

Having been called “the Napoleon Hill of our generation,” James knows that if he can do it, you can too!

EDUCATION:

Duke University School of Law (Doctor of Jurisprudence); Howard University College of Medicine (stint in Medical Doctor degree program); University of Virginia (Bachelor of Arts, Intermediate Honors); Dartmouth's Tuck School of Business (executive education program); Northwestern University's Kellogg School of Management (executive education program).

